



**NATIONAL ASSOCIATION OF INSURANCE & FINANCIAL ADVISORS  
OF WASHINGTON**

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**At our annual state Financial Services Forum in Seattle Washington we had Ty Bennett share his insights on creating influence with our clientele. Ty's presentation was engaging, entertaining and very applicable. Members raved about the message and felt that the ideas Ty shared would make them better leaders and trusted advisors.**

**Ty helped each of us to understand our role as leaders and influencers more clearly and gave us practical tools to increase our influence and impact. His content on storytelling was a wonderful nugget as he helped us to understand the keys to influential storytelling and develop stories that our clients can emotionally connect with.**

**I highly recommend Ty Bennett as a speaker for insurance and financial advisors.**

**Sincerely,**

**Kevin Gleim LUTCF, FICF**

**President Elect, Financial Services Forum Chair**